

Corporate Overview (As of March 31, 2023)

Company Name	MITSUBISHI MOTORS CORPORATION
Established	April 22, 1970
Head Office	1-21, Shibaura 3 chome, Minato-ku, Tokyo, 108-8410
Business Description	MITSUBISHI MOTORS Group carries out development, production and sales of vehicles and vehicle parts and engages in the financial businesses.
Brand Name	MITSUBISHI MOTORS
Capital Stock	¥284,382 million
Number of Shares Issued and Outstanding (Common Stocks)	1,490,282,496 (including treasury stock)
Group Companies	Consolidated Subsidiaries: 35 Equity-Method Affiliates: 17
Number of Employees	Consolidated: 28,428 Non-consolidated: 13,671

Please see our global website for details on product information.

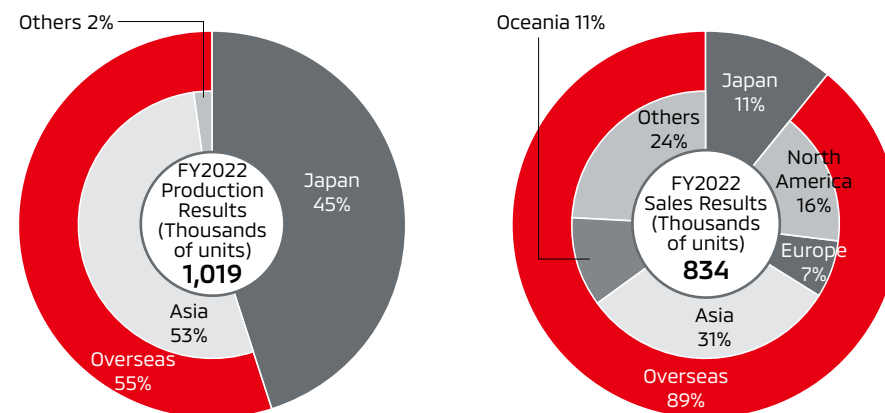
<https://www.mitsubishi-motors.com/en/products/>

Performance Highlights

(million yen)

	FY2018	FY2019	FY2020	FY2021	FY2022
Net Sales	2,514,594	2,270,276	1,455,476	2,038,909	2,458,141
Operating Income	111,815	12,788	(95,321)	87,331	190,495
Ordinary Income	119,850	(3,843)	(105,203)	100,969	182,022
Net income attributable to owners of the parent	132,871	(25,779)	(312,317)	74,037	168,730

Global Sales and Production Volumes



Production Volume by Region

(Thousands of units)

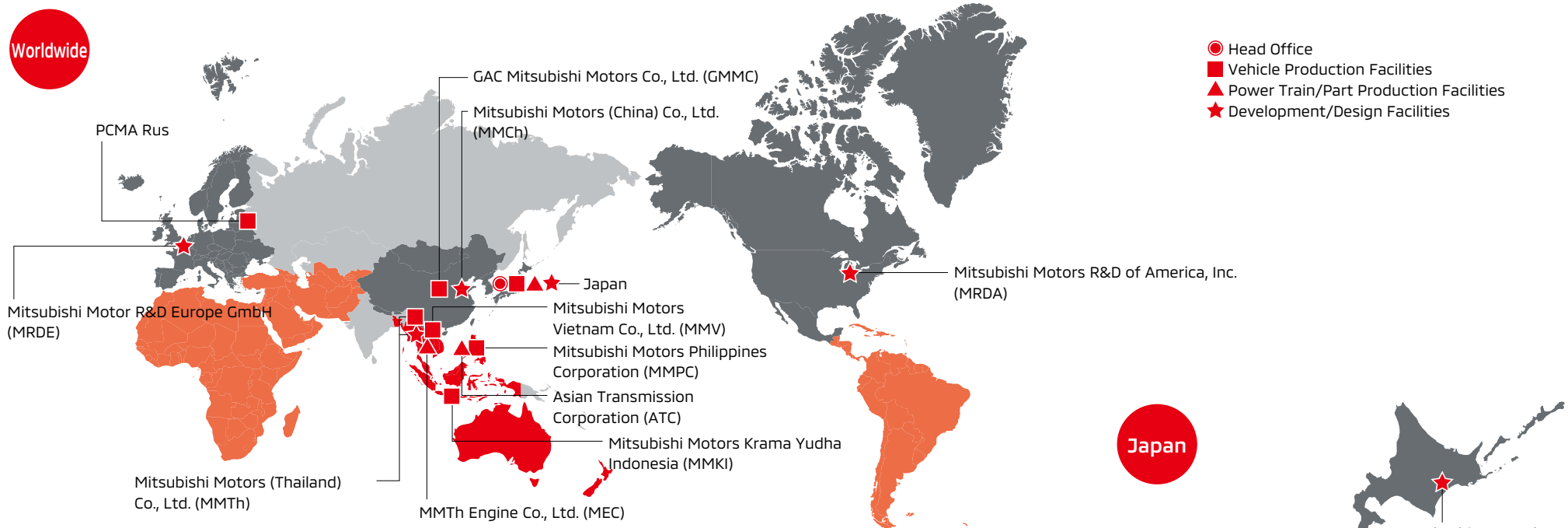
	FY2018	FY2019	FY2020	FY2021	FY2022
Japan	661	620	367	420	457
Overseas	780	717	447	604	562
Asia	752	697	434	579	542
Others	28	20	13	25	20
Total	1,441	1,337	814	1,024	1,019

Sales Volume by Region

(Thousands of units)

	FY2018	FY2019	FY2020	FY2021	FY2022
Japan	104	95	73	75	92
Overseas	1,140	1,032	728	862	742
North America	173	160	113	156	133
Europe	236	215	144	131	61
Asia	481	433	294	331	310
Oceania	102	88	72	97	88
Others	148	136	105	147	150
Total	1,244	1,127	801	937	834

Principal Facilities



Growth Drivers

ASEAN, Oceania

Concentrate management resources into these core business regions, and aim to grow sales volume, market share and revenue

Leverage Regions

Latin America, Middle East / Africa

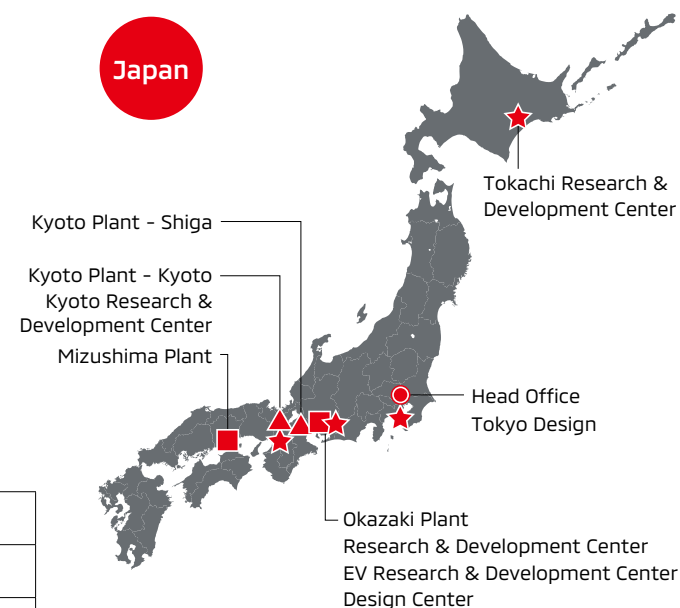
Second pillar of business development maximizing use of ASEAN products

Advanced Technology Promotion Regions

Japan, North America, Europe, China

Move to advanced technologies by leveraging the Alliance / partners

Japan



Production Facilities	Vehicles	Japan, China, Thailand, Indonesia, the Philippines, Vietnam and Russia
	Power Train/Parts	Japan, China, Thailand and the Philippines
Development/Design Facilities		Japan, United States, Germany, China and Thailand